

Farrow Consulting

Our experienced customs professionals provide in-depth assistance, expert guidance and advice with regards to all aspects of international trade, for both Canada and the United States. As consultants, our goal is to minimize your expenses while ensuring total compliance with all regulations and statutes. We also keep clients up to date on the latest developments in customs and international trade with timely communications, regular bulletins, newsletters and individual correspondence.

We offer a wide variety of services, some of which are country specific, and our experienced staff can help you regardless of which program you require assistance with or for which country:

FREE TRADE AGREEMENT

Solicitation

- Provide your suppliers with detailed information on what has previously been imported, follow up and review of certificates received
- Work with suppliers to assist in preparation

Analysis and verification

- Review bills of material
- Classify component parts/materials
- Apply product-specific rules of origin
- Determine if goods meet origin criteria
- Prepare certificate of origin for qualifying goods

REFUNDS/AMENDS

- Project based refunds for duty recovery (i.e., tariff treatment, classification, valuation, etc.)
- Project based amends to correct trade data, usually through the Voluntary Disclosure Program

HARMONIZED TARIFF SYSTEM CLASSIFICATION (CANADIAN AND U.S.)

- Analysis and review of goods to provide 10-digit U.S. or Canadian classification number
- Review all explanatory notes and legal notes for to ensure a high degree of accuracy

ADMINISTRATIVE MONETARY PENALTY SYSTEM (AMPS)

- Review penalty and advise course of action
- Prepare appeals on your behalf

COMPLIANCE AUDITS

- Emulate customs audits by both Canadian and U.S. Customs Services
- Prepare detailed report of findings
- Recommendations for improvements to procurement to payment process
- Recommendations for improvements in program compliance, (i.e., valuation, classification, trade agreements, record keeping, etc.)

CUSTOMS MANUALS

- Document your process today, review for improvement
- Provide comprehensive manual documenting systems and procedures from procurement to payment

VALUATION

- Provide information and explanation on the various methods of valuation
- Review criteria used to determine valuation and make recommendations, if required

CUSTOMS SELF-ASSESSMENT (CSA)

- Educate companies in understanding the CSA program, its benefits and assistance in determining a return on investment (ROI) in moving forward
- Partner with your team to prepare and submit documentation to CBSA for application to the CSA program
- Work with your team to implement CSA once acceptance into the program has been granted

CUSTOMS-TRADE PARTNERSHIP AGAINST TERRORISM (C-TPAT) AND PARTNERS IN PROTECTION (PIP)

- Review security systems and procedures in place today
- Make recommendations for enhancements based on guidelines provided
- Prepare application and submit to Customs

FREE AND SECURE TRADE (FAST) (CARRIER DESIGNATION)

- Review security systems and procedures in place today
- Make recommendations for enhancements based on guidelines provided
- Prepare application and submit to Customs

RULINGS

- Research goods for classification and precedents
- Submit request to both Customs Services

DRAWBACKS (CANADIAN AND U.S.)

- Review recovery under USMCA/CUSMA duty deferral (lesser of concept)
- Prepare and submit duty drawback application to both Customs Services

CONTINGENCY AUDITS (CANADIAN AND U.S.)

- On a contingency basis, analysis of duties paid to determine the viability of recovery

COMMODITY TAX

- On a contingency basis, review all GST/PST paid to ensure all taxes have been recovered

WEBINARS/SEMINARS

- Educational webinar series hosted throughout the year based on various industry topics
- Tailored 'in-house' seminars based on a clients' individual needs which can cover a single topic (i.e., tariff classification) or a broader scope (i.e., building an internal compliance program)